

## Fiscal Year 2019

<b>1. New Business</b>	<b>2019</b>	<b>2018</b>	
<b><u>Promotional Business</u></b>	EUR million		% change
<b>Special promotional loans</b>	<b>6 011</b>	<b>6 694</b>	<b>- 10.2</b>
of which: Agriculture	2 174	2 117	2.7
Rural Development	1 745	1 969	- 11.4
Agribusiness	1 167	1 173	- 0.5
Renewable energy	894	1 425	- 37.3
<b>Registered bonds/promissory notes/ securities</b>	<b>4 635</b>	<b>3 649</b>	<b>27.0</b>
<b>Total new promotional business</b>	<b>10 646</b>	<b>10 344</b>	<b>2.9</b>
<b><u>Funding</u></b>			
<b>Medium and long-term funding</b>	<b>10 300</b>	<b>11 276</b>	<b>- 8.7</b>
of which: Euro MTN	8 976	9 650	- 7.0
Global bonds	906	1 096	- 17.3
AUD MTN	418	529	- 21.0
<b>2. Balance Sheet</b>			
Total assets	90 904	90 161	0.8
Loans and advances to banks	60 417	60 138	0.5
Loans and advances to customers	6 487	6 486	0.0
Securities portfolio	17 162	16 520	3.9
Securitised liabilities	77 499	76 577	1.2
Equity reported on the balance sheet	4 609	4 539	1.5
<b>3. Income Statement</b>			
<b>Net interest income</b>	<b>300.6</b>	<b>295.1</b>	<b>1.9</b>
Administrative expenses	72.9	71.8	1.5
<b>Preliminary operating profit before provision for loan losses and valuation</b>	<b>210.1</b>	<b>207.1</b>	<b>1.4</b>

Figures and percentages may not add up to the total provided due to rounding.